



## SPECIAL REPORT THE 2012 IPA 200

**Excerpted in part from the September 2012 Issue  
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**INSIDE Public Accounting** is pleased to present its third annual ranking of Beyond the IPA 100, the **IPA 200** firms.

For more than 25 years, IPA has sustained a tradition of excellence by compiling the annual IPA 100 firms, the IPA Best of the Best and IPA All-Stars. As the profession continues to grow and evolve, IPA will evolve with it. This year, more than 430 firms participated in the 22nd IPA Annual Survey and Analysis of Firms.

The August 2012 issue identifies the IPA 100 – the 100 largest firms in the U.S., beginning with Deloitte (\$11.9 billion) at No. 1 and ending with No. 100, Kahn, Litwin, Renza & Co. (\$30.9 million).

For this year's ranking of the IPA 200, we pick up where the IPA 100 issue left off and identify those notable firms ranking No. 101 to No. 200. Minimum net revenue to make the IPA 200 is \$13.2 million.

As we enter our third decade of analyzing and reporting on the profession, we look forward to working with these firms, as well as the many firms that have been a part of the IPA family over the years. With the tireless efforts of the staff, associations, consultants, CFOs, firm administrators, human resource directors and many other key staff, the IPA 200 is the one of the most up-to-date, accurate lists available of this next tier of the nation's largest firms.

There's no doubt we have missed some firms because they chose not to be identified, they would not submit data, or they simply were not on the radar screen. If you know of a firm that should be included in this IPA 200, contact IPA at (317) 733-1920, or email us at [survey@plattgroupllc.com](mailto:survey@plattgroupllc.com). ■ **IPA**

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**FOR THE COMPLETE LIST OF THE IPA 200, SEE PAGES 14-17.  
FIRMS ARE RANKED BY NET REVENUE, UNLESS OTHERWISE NOTED.**

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## The IPA 200 Movers And Shakers

Atlanta-based **Windham Brannon** takes the prize for the largest jump on the IPA 200 list. Coming in at No. 122 this year, the firm moved an impressive 45 positions. **James Moore & Co.** of Gainesville, Fla., rose 24 positions to land at No. 172. **Gettry Marcus Stern & Lehrer**, Woodbury, N.Y., shot up 23 positions to No. 168. Excluding those firms moving from the IPA 100, 15 firms debuted on the IPA 200 list this year. Congratulations to all. ■IPA

## The IPA 200 Fastest-Growing Firms



The IPA 200 fastest-growing firms are expanding – both organically and through mergers – despite the economic environment. Whether they are rebuilding from an off year, or adding to impressive growth from years past, these firms have found a formula that works. We are happy to introduce many new firms to the list, and are hopeful to see them in the IPA 100 in the near future. These firms show great promise for the future. ■IPA

INSIDE Public Accounting 2012 IPA 200 THE TEN FASTEST-GROWING FIRMS (RANKED BY NET REVENUE PERCENTAGE CHANGE)				
FIRM / HEADQUARTERS	RANK '12	RANK '11	NET REVENUE	PERCENT CHANGE
1. Robert R. Redwitz & Co. / Irvine, Calif.	144	NR	\$19,522,417	14.1%
1. Gettry Marcus Stern & Lehrer CPA / Woodbury, N.Y.	168	191	\$15,546,159	14.1%
2. Gursey   Schneider LLP* / Los Angeles	110	114	\$26,345,994	12.4%
3. Janover LLC / Garden City, N.Y.	158	177	\$16,723,000	12.2%
4. KatzAbosch / Timonium, Md.	181	194	\$14,671,433	10.3%
5. Green Hasson Janks LLP* / Los Angeles	139	149	\$19,840,000	10.0%
6. WebsterRogers LLP / Florence, S.C.	179	NR	\$14,755,964	9.4%
7. Untracht Early LLC* / Florham Park, N.J.	159	173	\$16,651,862	9.3%
8. Sax Macy Fromm & Co. PC / Clifton, N.J.	145	153	\$19,346,000	8.8%
8. NSBN LLP / Beverly Hills, Calif.	198	NR	\$13,318,100	8.8%
9. Bennett Thrasher PC* / Atlanta	111	115	\$26,126,300	8.1%
9. Greer & Walker LLP* / Charlotte, N.C.	183	192	\$14,616,065	8.1%
10. Wolf & Company LLP / Oakbrook Terrace, Ill.	136	NR	\$20,445,103	8.0%

Percentage organic growth change in net revenue from previous fiscal year. \* Fastest-growing Best of the Best.  
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**RANKED BY U.S. NET REVENUE**

RANK		FIRM / HEADQUARTERS	MP / CEO	NET REVENUE	ASSOC. AFFILIATION
'12	'11				
101	113	Gallina LLP / Roseville, Calif.	Edmond E. Traille	\$30,300,249	NA
102	105	Mountjoy Chilton Medley LLP / Louisville	Diane Medley Mike Mountjoy	\$30,207,802	Baker Tilly International
103	95	Macias Gini & O'Connell LLP / Sacramento, Calif.	Kevin O'Connell	\$30,100,107	BDO Seidman Alliance
104	97	Rea & Associates Inc. / New Philadelphia, Ohio	Lee Beall	\$29,162,236	Moore Stephens N.A. Inc.
105	107	Wolf & Company PC / Boston	Daniel P. Devasto	\$28,214,906	PKF International
106	101	Baker Newman & Noyes LLC / Portland, Maine	Charlie Hahn	\$27,864,202	Baker Tilly International
107	104	Padgett, Stratemann & Co. LLP / San Antonio	John E. Wright	\$27,656,671	McGladrey Alliance
108	100	Yeo & Yeo PC / Saginaw, Mich.	John M. Kunitzer	\$27,343,373	Leading Edge Alliance
109	108	Clark Nuber PS / Bellevue, Wash.	David Katri	\$26,709,252	Leading Edge Alliance
110	114	Gursey   Schneider LLP / Los Angeles	Stephan Wasserman	\$26,345,994	NA
111	115	Bennett Thrasher PC / Atlanta	Michael Dukes	\$26,126,300	DFK International
112	109	Brown Smith Wallace LLC / St. Louis	Harvey N. Wallace	\$25,987,000	Moore Stephens N.A. Inc.
113	116	Brown, Edwards & Company LLP / Bluefield, W.V.	Domenic Pellillo	\$24,923,560	Leading Edge Alliance
114	110	Kreischer Miller / Horsham, Pa.	Stephen W. Christian	\$24,915,923	Leading Edge Alliance
115	119	Braver PC / Needham, Mass.	Dennis S. Pellecchia	\$24,467,272	MGI International
116	118	Windes & McClaughry / Long Beach, Calif.	John L. Di Carlo	\$24,000,000	Baker Tilly International
117	122	Jackson Thornton & Co. PC / Montgomery, Ala.	Ned F. Sheffield	\$23,964,377	McGladrey Alliance
118	117	Yount, Hyde & Barbour PC / Winchester, Va.	Committee	\$23,963,343	Leading Edge Alliance
119	123	RBZ LLP / Los Angeles	David Roberts	\$23,600,000	JHI
120	120	Feeley & Driscoll PC / Boston	Thomas M. Feeley	\$23,507,209	Praxity
121	127	Brady, Martz & Associates PC / Grand Forks, N.D.	Ronald Johnke	\$23,101,503	McGladrey Alliance
122	167	Windham Brannon PC / Atlanta	David H. Kloess	\$22,518,139	AGN International N.A.
123	121	Frost PLLC / Little Rock, Ark.	Doug Richardson	\$22,317,577	Moore Stephens N.A. Inc.
124	80	Lurie Besikof Lapidus & Company LLP <sup>1</sup> / Minneapolis	Beth Kieffer Leonard	\$22,200,000	Leading Edge Alliance
125	129	HoganTaylor LLP / Tulsa, Okla.	Randell B. Nail	\$22,059,624	BDO Seidman Alliance

Key: <sup>1</sup>Firm restated revenues from 2011.

Source: **INSIDE Public Accounting** / [www.insidepublicaccounting.com](http://www.insidepublicaccounting.com)



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'12	'11				
126	142	Boulay, Heutmaker, Zibell & Co. PLLP / Minneapolis	Mark DeNucci	\$21,949,801	PrimeGlobal
127	124	Dean Dorton Allen Ford PLLC / Lexington, Ky.	Richard Dorton	\$21,726,303	Leading Edge Alliance / McGladrey Alliance
128	136	Skoda Minotti / Mayfield Village, Ohio	Gregory J. Skoda	\$21,317,000	BDO Seidman Alliance
129	134	LaPorte APAC / Metairie, La.	William T. Mason III	\$21,303,130	McGladrey Alliance
130	144	Somerset CPAs PC / Indianapolis	Patrick J. Early	\$21,202,161	BDO Seidman Alliance
131	139	Lutz & Company PC / Omaha, Neb.	Gary Witt	\$20,857,061	Leading Edge Alliance
132	132	Hutchinson and Bloodgood LLP / Glendale, Calif.	Richard Preciado	\$20,849,481	PKF International
133	NR	PYA / Knoxville, Tenn.	Edward V. Pershing	\$20,656,020	NA
134	131	Keiter, Stephens, Hurst, Gary & Shreaves PC / Richmond, Va.	Lewis O. Hall	\$20,606,061	Leading Edge Alliance
135	126	Hemming Morse Inc.† / San Francisco	D. Paul Regan	\$20,500,000	JHI
136	NR	Wolf & Co. / Oakbrook Terrace, Ill.	Russell Romanelli	\$20,445,103	PKF International
137	135	Gainer, Donnelly & Desroches LLP / Houston	George Hawkins	\$20,256,881	PrimeGlobal
138	137	Johnson Lambert & Co. LLP / Falls Church, Va.	Deborah D. Lambert	\$20,079,987	NA
139	149	Green Hasson Janks / Los Angeles	Leon Janks	\$19,840,000	HLB International
140	140	Pannell Kerr Forster of Texas PC / Houston	Kenneth J. Guidry	\$19,811,909	Leading Edge Alliance / PKF International
141	146	Briggs & Veselka Co. / Houston	John C. Flatowicz	\$19,801,135	BKR International
142	133	Anderson ZurMuehlen & Co. PC / Helena, Mont.	Donald W. Laine	\$19,682,551	MSI Global Alliance
143	152	GBQ Holdings LLC / Columbus, Ohio	Darci L. Congrove	\$19,527,032	BDO Seidman Alliance
144	NR	Robert R. Redwitz & Co. / Irvine, Calif.	Robert R. Redwitz	\$19,522,417	AGN International N.A.
145	153	Sax Macy Fromm & Co. PC / Clifton, N.J.	Robert Paz	\$19,346,000	McGladrey Alliance
146	128	Travis Wolff LLP / Dallas	Harold Gaar	\$19,334,179	Moore Stephens N.A. Inc.
147	138	REDW / Albuquerque, N.M.	Ron Rivera	\$19,080,671	BDO Seidman Alliance
148	157	Mize Houser & Company PA / Topeka, Kan.	Committee	\$18,775,086	BKR International
149	155	Gelman, Rosenberg & Freedman PC / Bethesda, Md.	David F. Graling	\$18,666,791	CPAmerica International
150	150	Smith & Howard PC / Atlanta	John W. Lucht	\$18,236,110	BDO Seidman Alliance

Key: NR = Not ranked in 2011. †IPA Estimate.

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'12	'11				
151	NR	Perelson Weiner LLP / New York	Ronald G. Weiner	\$18,114,012	PrimeGlobal
152	125	Frazer LLP <sup>2</sup> / Brea, Calif.	Jeff C. Jones	\$18,045,000	Moore Stephens N.A. Inc.
153	158	Cain, Watters & Associates PLLC / Plano, Texas	Darrell W. Cain	\$18,008,907	NA
154	163	Perkins & Company PC / Portland, Ore.	Gary W. Reynolds	\$17,937,000	BDO Seidman Alliance
155	164	Henry & Horne LLP / Tempe, Ariz.	Chuck Goodmiller Chuck Inderieden	\$17,494,204	Leading Edge Alliance
156	162	Johnson, Miller & Co. CPAs PC / Hobbs, N.M.	James W. Francis	\$17,050,478	BDO Seidman Alliance
157	159	Anders Minkler & Diehl LLP / St. Louis	Robert J. Minkler Jr.	\$17,031,326	CPA Associates Intl. Leading Edge Alliance
158	177	Janover LLC / Garden City, N.Y.	Mark K. Goodman	\$16,723,000	NA
159	173	Untracht Early LLC / Florham Park, N.J.	Tracey Early	\$16,651,862	MGI World
160	160	Geffen Meshner & Company PC / Portland, Ore.	Michael A. Rompa	\$16,616,042	DFK International
161	168	Gumbiner Savett Inc. / Santa Monica, Calif.	Michael M. Savoy	\$16,609,361	BKR International
162	148	Buchbinder Tunick & Co. / New York	Committee	\$16,326,000	Enterprise Worldwide
163	165	Smith Elliott Kearns & Company LLC / Hagerstown, Md.	John R. Schnitzer	\$16,175,139	PKF International
164	175	DiCicco, Gulman & Company LLP / Woburn, Mass.	Leonard DiCicco Jr.	\$15,846,733	Moore Stephens N.A. Inc.
165	174	Peterson Sullivan LLP / Seattle	Chris Russell	\$15,741,000	Moore Stephens N.A. Inc.
166	170	Asher & Company Ltd. / Philadelphia	Joseph W. Beach	\$15,720,700	Moore Stephens N.A. Inc.
167	172	Lane Gorman Trubitt PLLC / Dallas	Bob Knight	\$15,591,395	Leading Edge Alliance
168	191	Gettry Marcus Stern & Lehrer CPA PC / Woodbury, N.Y.	Steven L. Marcus	\$15,546,159	PrimeGlobal
169	187	Maxwell Locke & Ritter LLP / Austin, Texas	Steven Knebel	\$15,476,531	CPAmerica International
170	178	Smolin Lupin & Co. PA / Fairfield, N.J.	Theodore J. Dudek	\$15,429,300	BDO Seidman Alliance
171	NR	Sobel & Co. LLC / Livingston, N.J.	Alan D. Sobel	\$15,337,449	PKF International
172	196	James Moore & Co. PL / Gainesville, Fla.	Carol A. Villemaire	\$15,304,117	AGN International N.A.
173	176	Sensiba San Filippo LLP / Pleasanton, Calif.	John D. Sensiba	\$15,287,000	KS International
174	NR	Mikunda, Cottrell & Co. Inc. / Anchorage, Alaska	James C. Hasle	\$15,252,620	McGladrey Alliance
175	161	Moore Stephens Tiller LLC / Atlanta	Marcus G. Dowling	\$15,117,000	Moore Stephens N.A. Inc.

Key: NR = Not ranked in 2011. <sup>2</sup>Changed name from Moore Stephens Wurth Frazer and Torbet.

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176	166	EFP Rotenberg LLP+ / Rochester, N.Y.	Robert N. Porretti	\$15,100,000	BDO Seidman Alliance
177	180	Sellers, Richardson, Holman & West / Birmingham, Ala.	J. Allen Dunn II	\$15,051,136	McGladrey Alliance
178	179	BeachFleischman PC / Tucson, Ariz.	Bruce Beach	\$14,925,558	Leading Edge Alliance
179	NR	WebsterRogers LLP / Florence, S.C.	Debra Turner	\$14,755,964	McGladrey Alliance
180	181	Gifford, Hillegass & Ingwersen LLP / Atlanta	Dick Ingwersen	\$14,727,062	Leading Edge Alliance
181	194	KatzAbosch / Timonium, Md.	Mark Cissell	\$14,671,433	Leading Edge Alliance
182	169	Hood & Strong LLP / San Francisco	Robert J. Raffo	\$14,650,000	McGladrey Alliance
183	192	Greer & Walker LLP / Charlotte, N.C.	Charles Greer Kevin Walker	\$14,616,065	PKF International
184	189	Daszkal Bolton LLP / Boca Raton, Fla.	Michael I. Daszkal	\$14,374,357	AGN International N.A.
185	NR	Maillie, Falconiero & Co. LLP / Oaks, Pa.	D. Scott Detar	\$14,196,296	NA
186	184	Arnett & Foster PLLC / Charleston, W.Va.	Steven S. Robey	\$14,175,600	McGladrey Alliance
187	NR	Brady Ware / Dayton, Ohio	Brian Carr James Kaiser	\$14,101,990	Leading Edge Alliance
188	185	Gerson Preston Robinson & Co. PA / Miami Beach, Fla.	Richard C. Preston	\$14,100,000	NA
188	NR	Calibre CPA Group / Washington, D.C.	James C. Kokolas	\$14,100,000	KS International
190	182	Bowman & Company LLP / Voorhees, N.J.	Henry J. Ludwigsen	\$14,000,407	NA
191	193	Gross, Mendelsohn & Associates PA / Baltimore	David A. Goldner	\$13,944,040	BKR International
192	198	HLB Tautges Redpath Ltd. / White Bear Lake, Minn.	James S. Redpath	\$13,908,841	HLB International
193	NR	PMB Helin Donovan LLP / Austin, Texas	Tom Wilkinson	\$13,704,640	Russell Bedford Intl.
194	171	BCG & Company / Akron, Ohio	David Brockman	\$13,534,957	PrimeGlobal
195	200	Junkermier, Clark, Campanella, Stevens PC / Great Falls, Mont.	Jerry L. Lehman	\$13,530,000	NA
196	NR	Barfield, Murphy, Shank & Smith PC / Birmingham, Ala.	Don Murphy	\$13,526,107	BDO Siedman Alliance
197	195	GHP Horwath PC / Denver	Steven I. Levey	\$13,467,852	Crowe Horwath Intl.
198	NR	NSBN LLP / Beverly Hills, Calif.	Kenneth A. Miles	\$13,318,100	Alliott Group
199	NR	Matson and Isom / Chico, Calif.	James M. Holt	\$13,225,431	BKR International
200	NR	Howard Wershbae & Co. / Cleveland	Stephen E. Stanisa	\$13,203,345	PrimeGlobal

Key: NR = Not ranked in 2011

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